

The 10th Annual
National Buy Here Pay Here Conference



Dealer Workshops
 CONCURRENT SESSIONS

CONRAD ROOM

PAVILION 9 & 10

THURSDAY, MAY 8, 2008 (1:00 PM – 1:15 PM)

“NIADA.TV – How It Can Benefit You”

NIADA, Mike Linn

NONE

THURSDAY, MAY 8, 2008 (1:15 PM – 2:00 PM)

“Inside the Numbers”

CarBiz, Mark Dubois & Mike Downey

NONE

THURSDAY, MAY 8, 2008 (2:00 PM – 2:45 PM)

Internet Best Practices – Pt 1

Howard Polirer, AutoTrader.com

OR

BHPH 101

Griffin’s Credit Quick, Ingram Walters

NCM Associates, Brent Carmichael

THURSDAY, MAY 8, 2008 (3:00 PM – 3:45 PM)

Internet Best Practices – Pt 2

Howard Polirer, AutoTrader.com

OR

“Selling the Unbankable Customer”

George Dans, George Dans SuperSystem

THURSDAY, MAY 8, 2008 (4:00 PM – 4:45 PM)

“Growing Your Portfolio with the Right Customers”

eLead CRM, Jay Rose

OR

“The Seven Power Principles that Make You Remarkable”

The Michael York Company, Michael York

There will be a 15 minute break between the last three workshops.

Please stay for the conference wrap-up after the last workshop at 4:45 pm.