

NABD 2017 NATIONAL CONFERENCE AGENDA

TUESDAY, MAY 23, 2017		Location
10:00 AM - 6:00 PM	Registration	Wynn Registration # 1
10:00 AM - 5:00 PM	Exhibitor Move-In	Wynn Lafite Ballroom
1:00 PM - 1:45 PM	First Timer Reception (Invitation Only)	Encore Ballroom 1-3
2:00 PM - 5:45 PM	GENERAL EDUCATION SESSIONS	Location
2:00 PM - 2:45 PM	Critical Decisions to Succeed Now	Encore Ballroom 4-8
3:00 PM - 3:45 PM	Legislative/Regulatory Update	Encore Ballroom 4-8
4:00 PM - 4:45 PM	An Evolutionary View of Wholesale Acquisition	Encore Ballroom 4-8
5:00 PM - 5:45 PM	Benchmarks/Trends Update	Encore Ballroom 4-8
6:00 PM - 8:00 PM	Welcome Reception with Exhibitors	Wynn Lafite Ballroom

WEDNESDAY, MAY 24, 2017		Location
7:30 AM - 8:45 AM	Breakfast with Exhibitors / Late Registration	Wynn Lafite Ballroom
9:00 AM - NOON	GENERAL EDUCATION SESSIONS	Location
9:00 AM - 10:00 AM	"Embracing Change" Keynote - Richard Flint	Encore Ballroom 1-8
10:00 AM - 10:45 AM	Best Operating Practices Now and For The Future	Encore Ballroom 1-8
11:00 AM - 11:45 AM	Technology Solutions Showcase	Encore Ballroom 1-8
11:45 AM - NOON	Move to Luncheon	Encore Ballroom 1-8
NOON - 2:00 PM	Luncheon with Exhibitors / Prize Give Aways	Wynn Lafite Ballroom
2:15 PM - 5:00 PM	WORKSHOPS *	Encore Ballroom
5:30 PM - 7:00 PM	Cocktail Reception with Exhibitors	Wynn Lafite Ballroom
7:00 PM - ??	<i>Night in Vegas!</i>	<i>Enjoy!</i>

THURSDAY, MAY 25, 2017		Location
7:45 AM - 8:30 AM	Inspirational Session	Encore Ballroom 1-3
8:30 AM - 9:00 AM	Building Stronger Customer Relationships	Encore Ballroom 1-3

9:15 AM - NOON	WORKSHOPS, (Continued) *	Encore Ballroom 1-8
NABD 2017 FEATURES INTERACTIVE WORKSHOPS COVERING THESE TOPICS (ALPHABETICAL ORDER):		
Accounting / Tax Update		
Capital - Lines of Credit		
Capital - Selling Contracts		
Compliance Hot Topics & What to Do About Them		
Current Developments Update		
Getting the Best Customers Back		
Reconditioning Best Practices		
Reducing Losses / Keeping Customers Paying		
Sourcing / Financing the Right Inventory		
Technology Solutions - GPS		
Technology Solutions - Other		
Technology Solutions - Software		
NOON	Wrap-Up / Conference Ends	Enjoy Las Vegas!

· · · AGENDA IS SUBJECT TO CHANGE · · ·