

AGENDA

TUESDAY, MAY 23, 2017			Location
10:00 AM - 7:00 PM	Registration	Wynn Registration # 1	
10:00 AM - 5:00 PM	Exhibitor Move-In	Wynn Lafite Ballroom	
1:00 PM - 1:45 PM	First Timer Reception (Invitation Only)	Encore Ballroom 1-3	
2:00 PM - 5:45 PM	GENERAL EDUCATION SESSIONS	Location	
2:00 PM - 2:45 PM	Critical Decisions to Succeed Now	Encore Ballroom 4-8	
3:00 PM - 3:45 PM	Legislative/Regulatory Update	Encore Ballroom 4-8	
4:00 PM - 4:45 PM	An Evolutionary View of Wholesale Acquisition	Encore Ballroom 4-8	
5:00 PM - 5:45 PM	Benchmarks/Trends Update	Encore Ballroom 4-8	
6:00 PM - 8:00 PM	Welcome Reception with Exhibitors	Wynn Lafite Ballroom	

WEDNESDAY, MAY 24, 2017			Location
7:30 AM - 8:45 AM	Breakfast with Exhibitors	Wynn Lafite Ballroom	
9:00 AM - Noon	GENERAL EDUCATION SESSIONS	Location	
9:00 AM - 10:00 AM	"Embracing Change" Keynote - Richard Flint	Encore Ballroom 1-8	
10:00 AM - 10:45 AM	Best Operating Practices Now and For The Future	Encore Ballroom 1-8	
11:00 AM - 11:45 AM	Technology Solutions Showcase	Encore Ballroom 1-8	
11:45 AM - Noon	Move to Luncheon	Encore Ballroom 1-8	
Noon - 2:00 PM	Luncheon with Exhibitors / Prize Give Aways	Wynn Lafite Ballroom	
2:15 PM - 5:45 PM	CONCURRENT AFTERNOON SESSIONS - TRACK ONE	Location	
2:15 PM - 3:00 PM	Technology Solutions - Software	Encore Ballroom 1-3	
3:15 PM - 4:00 PM	Technology Solutions - GPS	Encore Ballroom 1-3	
4:15 PM - 5:00 PM	Integrated Technology Solutions for Success	Encore Ballroom 1-3	
5:00 PM - 5:45 PM	Reducing Losses & Keeping Your Customers Paying	Encore Ballroom 1-3	
2:15 PM - 5:45 PM	CONCURRENT AFTERNOON SESSIONS - TRACK TWO	Location	
2:15 PM - 3:00 PM	Current Developments Update	Encore Ballroom 4-8	
3:15 PM - 4:00 PM	Sourcing / Financing the Right Inventory	Encore Ballroom 4-8	
4:15 PM - 5:00 PM	Reconditioning Best Practices	Encore Ballroom 4-8	
5:00 PM - 5:45 PM	Getting Your Best BPHH Customers Back	Encore Ballroom 4-8	
6:00 PM - 7:00 PM	Cocktail Reception with Exhibitors	Wynn Lafite Ballroom	
7:00 PM - ??	Night in Vegas!	Enjoy!	

THURSDAY, MAY 25, 2017			Location
9:15 AM - 11:00 AM	CONCURRENT MORNING SESSIONS - TRACK ONE	Location	
9:15 AM - 10:00 AM	Capital - Contracts	Encore Ballroom 1-3	
10:15 AM - 11:00 AM	Capital - Lines of Credit	Encore Ballroom 1-3	
7:45 AM - Noon	CONCURRENT MORNING SESSIONS - TRACK TWO	Location	
7:45 AM - 8:30 AM	Inspirational Session	Encore Ballroom 4-8	
8:30 AM - 9:00 AM	Building Stronger Customer Relationships	Encore Ballroom 4-8	
9:15 AM - 10:00 AM	Accounting / Tax Update	Encore Ballroom 4-8	
10:15 AM - 11:00 AM	Compliance Hot Topics / What to do About Them	Encore Ballroom 4-8	
11:15 AM - Noon	Wrap-Up / Take Away / Prizes	Encore Ballroom 4-8	

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